

Ep #27: \$18K/Year to \$17K in 3 Days, Surrendering to the Hard Stuff & Choosing Your Most Interesting Life with Spaced by T Founder, Tina Patel



Full Episode Transcript

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Jess McKinley Uyeno

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Tina Patel: I will say it was truly humbling. It was humbling for me because, having been working in Corporate America for 20-plus years, I didn't realize I didn't know how to make business cards. I didn't know how to set up an email. I didn't know how to create a website. I knew how to delegate that stuff. And when I used to work in corporate, I was able to delegate that on someone else's budget. But when you're the business owner, that's when things started, this is my level of humility. I thought, wow, this is all on me now. I get why we were trying to save money on supplies, and I was like, no, it's free. It's at work. That was low-key bad employee habits, stealing post-its from work.

Jess McKinley Uyeno: Welcome back to Fun Money. We have a special guest for you, one of my clients. I have yet to bring a client on to this show, and I have no doubt that this is going to be the perfect person to introduce you to what it's like to be inside the world of the most interesting women in the world.

We have Tina Patel. Tina is the founder of Spaced by T, a professional organizer in the greater Long Island area. And she's someone that when she came to work with me two years ago, her business was something that was formed out of a chance opportunity when she went from corporate to deciding, hey, maybe I could do something that I'm really good at that I actually really love at home. But the money part of it felt so foreign to her. She really didn't know how to feel legitimate as a CEO and also have fun. They felt like two separate journeys for her.

And when she came to work with me, her business was doing around, we were trying to figure it out, somewhere around \$18,000 for the year. It really was more like a jobby for her that we talked about. And sometimes that happens. Women just know, hey, I'm ready to get serious. I'm ready to start growing not just my business, but really pursuing my life at the highest

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level, and they follow their gut, they jump in, and damn if Tina's business hasn't really been a reflection of her own growth and personal journey.

I cannot wait for you to hear the magic that is creating one of her highest weeks in business, including her highest day in business. And we're going to break down in this episode why it may be confusing for you if you've been following all sorts of gurus that tell you need to post this amount of times and you need to tweak your messaging this way and you need to do all of these very specific strategic things to have this business cash flowing in the way you want it to. And that has not been Tina's experience, which is why we have her on Fun Money, because it gets to be fun.

Your earning experience, your spending experience, your investing experience, this is all a game. And when you start realizing that the rules aren't what you think they are and that you get to partake in creating the rules of making money, that's when things get really fun. So welcome to the show, Tina.

Tina: Thank you so much for having me, and thank you for that really lovely introduction.

Jess: Yes. So I gave a little brief introduction, but take us back to where your mindset was at and what you thought about money and your abilities. You already had some sales skills, but what were your thoughts about what you could create with this business when you first started it? And when was that?

Tina: The vision started maybe 2021, 2022, maybe. I am someone who struggled with making decisions. I had a lot of self-doubt, and I think it's because growing up I was the youngest sibling. I grew up with immigrant parents who traditionally are so up in your business when it's your life.

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So I was given a lot of guidance, which I now look at, I was so blessed with so much love. They had already thought about my future for me before I was able to think about it. So they were just trying to be overprepared, is how I look at it now. And a lot of the decisions were made for me, and I thought that was the way to follow. And I've learned that being able to make my own decisions is just, it's hard, but I've been able to really grow into the person that I want to be because now I trust myself more. I know that I got my back.

Jess: Yeah, I feel like that's a silent ninja gem that you just dropped right there, right? We think of this process of becoming a business owner as like, oh, I have to get really good at sales, and I have to get really good at marketing. But really underneath those skills is the decision-making skill, the ability to say, hey, I have this vision. What's the path there? I'm not really sure. I'm going to take this path and this is my best guess. I'm going to go after it, have my own back, like you said, and then read the data. Like, see, is this working? Change it, tweak it, and move forward.

So you made that first pivotal, crucial decision to start your own business, and you came in, and your first year, we weren't working together. What was that experience like? Like just diving in and being like, okay, I have a business now. Did you think of it as a business? Were you thinking of it like that out the gate?

Tina: I did. In the beginning, I thought, okay, I have a business. And I will say it was truly humbling. It was humbling for me because, having been working in Corporate America for 20-plus years, I didn't realize I didn't know how to make business cards. I didn't know how to set up an email. I didn't know how to create a website. I knew how to delegate that stuff. And when I used to work in corporate, I was able to delegate that on someone else's budget. But when you're the business owner, that's when things started, this is my level of humility. I thought, wow, this is all on me now. I get why

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we were trying to save money on supplies, and I was like, no, it's free. It's at work. That was low-key bad employee habits, stealing post-its from work.

Jess: But these are the perspective shifts that happen. All of a sudden you're like, oh wow, no one cares about my business as much as I do. And it is going to be so important to you. As now you have an employee, right? As now you're hiring more people, you're like, ah, okay. These people, it's not their fault. They don't have the perspective to care about my business in the same way that I do. So it'll just, it'll shape and help you understand like, what do I need to prioritize? Where do I need to put in some clear boundaries and policies, and all of that too. So it's all gravy. We all, we all learn through sometimes the hard way and through the experience.

Tina: Yes. The other thing is I was thinking of other goals that I had accomplished in life, and I used to teach Pilates for 13 years. But when I taught, I remember really diving into fitness and understanding that it's not going to happen all at once. There's, it's very small habits. Like you could go to the gym for two weeks straight and do some same exercise for two weeks, but you might not see those results in two weeks. It might take you four weeks, but consistency is going to be my next thing.

I'm really a big believer in you could do anything you want if you're consistent. You don't have to be the expert, but if you're out there saying, I'm doing this, I want to do this, I want to do this, you're going to be better than the person that's not consistent.

Jess: Let's fast forward now to this year, because this is really, really interesting, that was one of the things that helped you lay the foundation and build a business that really was returning like a business. You came in, we started working together. Your business, 3x, 4x in revenue. All of a sudden, you're like, okay, now I'm busier. I have more consistent clientele. You're starting to trust yourself that the simple things can be delegated, or

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you're doing them in a way that's just not really costing you that much time, because now you know and you understand those things.

But this year was a difficult year personally. It was not the year that people draw up in their vision boards and think this is what I want to happen. No, it was very challenging for you personally, which, of course, leads to an important season of not prioritizing consistency in your business, right? Like not prioritizing, just like, okay, I'm going to show up like a robot. No, you had to show up like a human.

So can you tell the world because I know there's someone right now that is going through something personal, like the two things that rocked you and really to your core and brought you to your knees this year, um that need to hear like, how do I navigate that and will it be okay? Am I safe to turn the faucet of money flowing off, and what did that feel like for you?

Tina: So I am going through a divorce, and my family knows about it now. It was a, it was tough for me to share. I come from a very traditional family. And I hadn't told my parents when I first started the process. And then my mom, who passed away April 23rd, my last conversation with her was she asked me if I was getting a divorce, and I didn't answer her. I said, "Mom, please focus on getting better," because I thought if I told her she's already sick, it would hurt her more, and maybe she wouldn't have the strength to heal her body. So I kept it from her, but I think I didn't answer her, but she knew. And I think there was such a beautiful moment of reflection and understanding of a mother's love, like understanding without saying anything.

Losing a parent, for some of us, and I know for me, it feels like losing a sixth sense that you've had your entire life, and you don't realize you had it until it's gone. And I don't think we all realize this level we can show up as ourselves, or we could let ourselves fall back a little bit because we always

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have that cushion, that protection, that safety, that feeling of being held because it's your mom.

Like everyone can be mad at you in the whole world if I have a fight with a partner or friend, work, I just feel like your mom is the person that will be there for you. So that safety net going away, it felt hard. So it's just, it's a new different, and the beautiful thing that I'm trying to pull from losing my mom is that I really do believe that because a mother's love is so strong, and my mom was traditional and religious, she prayed a lot.

But I also believe lately, so many beautiful magical things have been happening to me and it's almost in a weird place where I'm like, I feel a little sad because I can't call my mom to share all this stuff about her and that was when I realized also that she was the only one that I never felt, oh god, am I telling her too much? Am I being annoying? A sister will tell you, an aunt could tell it, but your mom is never annoyed at hearing about all your successes. And I feel like I found that in so many friendships. Again, going back to that last conversation with my mom, she asked me about the divorce. I didn't answer her. She knew. She asked me not to drink too much coffee, which I told her I wouldn't listen to that.

And number three, she said to stay close to loved ones, but she did also ask me, Tina, do you have good friends in Long Island? And she locked eyes with me, and I told her I do. I thought of so many of my recent female business friends, sober friends, mom friends, like who are just in very similar seasons as me, and maybe not all of them, but at some of at some. And I just feel like a lot of these new friendships that I have found or these new connections, I see my mom in them in some way, and it's almost like my mom was playing chess all along with my future, and I didn't know and she like picked all these beautiful people to come and be like a little bit of her. So I just feel that held.

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Jess: I know that you said that throughout the mastermind, just while you were navigating the hard things, you chose to really redirect your brain and to make sense of the grief and to make sense of everything that was happening as a sign that your mom was there guiding you and protecting you. And you posted something on your business page the other day as well. Do you want to share what that said that I thought was so profound?

Tina: Yes, it was, "The greatest skill you can learn is to stay in a good mood when there are hundreds of reasons not to."

Jess: And again, you are having your highest week in business right now. Do you want to share what you've made in the last three days?

Tina: Yes, yes, I'm at \$16,675 in the past 36 or 72 hours, I would say. But yeah, most I've ever made. And I would say they are perfect matches and the timing worked out.

Jess: It's felt easy, you had mentioned.

Tina: Yes, yes. I said I was going to say, I was like, I don't know if I should say this part yet.

Jess: Yeah, but like let it. I always say, right? I think that people often times come on this podcast and they feel this pressure to like explain it in a way that feels either A, super relatable, or B, like it is a process when some of this can feel a little bit like ease and like magic.

And that is the consistent thing that I'm trying to normalize here, both in the mastermind with the most interesting women in the world, but also on this show for women to hear, hey, I had the hardest year of my life. And part of my business growth, part of my business strategy was to choose to focus my mind on the magic and beauty of my mom guiding me. The magic and beauty of me surrendering to a really difficult year and not making it mean anything about me or that this year has to be bad.

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Like, your perspective on life has allowed you to continue to magnetize. So rewinding a little bit. So yes, you are currently in your highest 72 hours in business. About two years ago, you were making exactly that in a full year, and now you're making it in three days.

Let's just talk about that for a quick hot second. It took you 365 days to create what you just created in three days. Like what? I don't think you understand how special what you've done is, because what other people see or what we like to see, what our brain wants to see, is when someone's doing something that we've not yet done, we want to say, oh, they're a special unicorn. Oh, they're doing this because this was easier for them, or this is just something that's natural for them. But that wasn't your story.

In fact, this was the hardest year of your life, and yet you are alchemizing all of these unexpected tragedies, traumas, these things that people don't wish on their worst enemy. And when two of them happen within a couple of months of each other, you chose to work and deepen your mind and your emotional mastery.

Can you tell us just a little bit about some of your philosophies about life that have really led you to be able to take the time, first of all, because Q1, you did not have when your mom was the most sick, and you were taking the most time going back and forth to Philadelphia.

I remember you saying that you had fear. Listen, I'm getting divorced. Now there's a new financial pressure on me. And at the same time, I know my job here is to be with my mom, is to be with my family, is to cherish this time. How do I navigate both? Like, tell the truth. Like, what did that feel like when things weren't flowing in Q1, and how did you avoid forcing yourself to hustle and grind and instead magnetize money throughout the rest of the year?

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Tina: I love this question. And to be honest, I would have to say, I think I'm inspired from my mother, my mom and dad's journey to come here to the States. Their struggle sounded so foreign to like the way I live. I mean, they it was five of us living in a one-bedroom apartment, and my dad, my mom stayed at home, raising, like taking care of the three of us, and my dad was working for someone. He wasn't his own boss, and we only had one car. My mom didn't have a license.

So I just remember thinking life always had some sort of, oh, well, we don't have this yet. We don't have this yet. And I started telling my own story. I'm like, I don't have a struggle where I mean, my parents came from nothing, and I was fortunate enough that their nothing, then I came from a really a great, safe upbringing, um, a little controlling, but yes, it was really safe, and I was supported.

But I don't know what it's like to struggle with money, and I think at times I was so blessed, and as an adult, I could see that a little bit as a disservice because I was a little oblivious to money. I didn't know how much things cost. I didn't know there were certain things that people were paying for that were paid for on my behalf. I mean, it was embarrassing. There was a lot of shame there as someone who, like, I went to school, I have a degree in finance. I should know these basic things.

Jess: Wait, pause, because I am so glad that you said this. One of the things that blocks people from feeling fun in their money is shame. Is this idea that a piece of my journey with money makes me unworthy to claim it, to have it, to celebrate it, to not like say I'm an actual master of it, because there's a piece of me that was ignorant to this. There's a piece of me that was privileged in this area. There's a piece of my story. Well, listen, we all have the story that we have with money. We cannot control what we were born into.

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However, we can choose to educate ourselves. We can choose to slay the shame and to break free of our limitations by just saying it out loud and saying, hey, I didn't know what I didn't know. And now looking back, it's kind of embarrassing, but here I am saying it out loud on a podcast. Like hell yes.

I just, I'm so proud of you because this year I feel like has been a lot about you recognizing all of the areas where you wanted to make a big change, all of the areas where you wanted to step into ownership of your own money, of your own future.

And one thing I haven't yet said on this podcast is that in our mastermind, we have three awards that are given every round. And one award is the Time Witch award because I teach time management and I teach people how to really more than manage their time, how to take it and become like magical creatures with their time. Like, how do you do as much as you do, and how do you feel spacious and productive at the same time? But then there is the MVP award, which is a voted award, and then there's the Money Mistress award, which is the one that you were shocked to receive.

And I was very intentional with giving you this award because I knew that you spent six months saying, I don't know this and I don't know that, and I'm going to lay it all out there. I'm not going to hide from it. I'm just going to jump into what I don't know. You started looking at numbers, saying this is hard for me. I don't understand this. This feels like something I'd want to avoid, and I don't want to do consistently, or this makes me feel shame. And you did it anyway. And you did it anyway. And now you know your numbers. Or if you don't know them, you know how to go and access them and figure it out.

Tina: Yes, yes.

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Jess: Can you tell me a little bit about that and what that felt like while you're already processing grief and processing shame and processing fear? You chose to focus on what you knew your future self needed, what your boys needed from you, which was financial literacy. How did you do it?

Tina: I did it for financial independence, is what I realized. I wanted to be in control of my life. And I think growing up, my parents immigrated here, my dad's a dentist, so I grew up like in a very nice, I had a nice upbringing, but I realized my dad took care of a lot of stuff. Like I remember, I wanted to get a job in high school, and they told me they wouldn't let me because they wanted me to focus on studying, but I wanted to work so I could go make friends, and I got married, and it's sort of like went on, my husband took all those responsibilities. So I realized when I was launching this business, I thought I knew money, but I really didn't.

Jess: Intimately, like through your own experience. You knew it through the books. You like the ideas and the theories, but it's so different when you're managing your own money because at the end of the day, money is an emotional current. It's an emotional currency. We fear things, and so it blocks us from earning. We feel shame, and then it causes us to overspend sometimes, right? Like, it is so influenced by our emotional experience.

And now that you're navigating it this year for the first year, right? There's that extra added layer, that story that I watched you have that I don't see present anymore of, oh, I should already know this by now. Like that, that is, that blocks so many women. And I love that you have that thought and then say, okay, but here I am now anyway. Was there a different thought that, like, caused you to have that and not stay paralyzed? Like, what did you think that allowed you to blast past that shame?

Tina: I think it all comes back to me being able to just do what I want to do. Like that independence. I wanted to go on vacation when I want to go on vacation. I wanted to take off when I wanted to take off. I want to buy

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whatever I want to buy or eat whatever I want to eat. I wanted to decide. I wanted to be the grown-up, and I felt like, in a way, this is why it felt like this level of independence and almost this journey of self-discovery, in a way, because I didn't realize how much I would ask before doing. I just wanted to do and live.

Jess: Now here you are, and you're entering into 2026, and we're having like a super high cash-flowing month. But like, there is that piece of us that wants to repeat old stories, like, I don't know. Is this just luck? Is this just a fluke? Am I really doing anything? So now live, I would love it if you could do the work of really saying what were the things that really did change? And I may have to help you out because I do think that we don't see ourselves truly when we're growing so fast, we can't even see what we can't see because we've normalized it so quickly that we don't think it's important or a big deal. But some of these opportunities that came in, you're like, oh, they just came in, but you created them. So tell us a little bit about what came in this month and how you would have handled it six months to a year ago versus now.

Tina: This month was, I'm so glad, because I realized how it is not a fluke and it is the work that I put into it. So it's clients that I had worked with over the past year and a half. And I realized that was their trust in me, their, me showing up for them for the past 18 months, and them knowing I've taken care of every single issue, or it's always a non-issue of Tina's got it. So at first, I when they're going through a big move, and I threw out a number because she wanted me to help them move up, pack up, move out. And I said I could do all that for you. And I proposed \$12,000.

So in my head I thought, well, if I'm doing a full home, it's around \$6,000. And if I'm going to pack up her home and then unpack her new home, I was like, it's like two homes, it's like \$12,000. And I'm thinking I'm like, there's

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going to be boxes, shipping. That's kind of how I came up with it. I was like, maybe I should do it for \$10,000 because \$12,000 sounds so crazy.

Jess: Right. This is it. One of Tina's gifts is that she just speaks her thoughts. Like, she just is unfiltered. We love it. We're just like, yes, that's Tina being so unfiltered. But I wanted to have you on because I need people to see the journey of what it looks like to be able to charge when you were previously undercharging.

And undercharging is an action that we take when we are often, I call it, in someone else's model, which you just alluded to. Like you watched your old self try and come in and say, well, we've never charged this before. What are they going to think? Are they going to say yes or no? And that's why we do or don't price appropriately and accordingly to the value of our service.

And so previously, you would have clients coming in, and this I don't think is a big deal. Like, as a business coach, I've just worked with tons and tons of business owners to know the first year or two, it's okay, a little bit, for you to have experiences where you're just, you're taking what you can get to get the experience. You are underpricing in a lot of ways. Obviously, we got to make sure that we're not putting ourselves out of business, but it is okay for you to throw out a price, and then they're like, oh yeah, it's a no-brainer. And you're like, damn, I could have charged more.

How do we find out what we can charge? We go through that process and you went through it. But now you're at a space where you're just like, I am going to charge what it costs and what the value of my time is because you have stepped into what it looks like to trust that there is abundance and that there are more clients coming and that I know what the value of the service is worth and I'm not going to worry about whether they're going to say yes

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or no. It doesn't mean that you don't have those thoughts. Like I heard you say it, it still pops up, but then you don't take action from that space.

That is the maturity that I've watched you have over and over again. It's like you watch the clients come in, you know that you're in a season of up-level, where you're raising your prices, and you are attracting more ideal clients, and you want to work with the people that aren't looking for discounts at every corner. And so in order to do that, you know changes need to be made. You watch your brain say, ooh, I don't know, can I? This sounds crazy, but and then you take action anyway. So that is a huge shift I've seen in you.

Tina: Yes. I would say a lot of it has to do with the connection I make with my clients, which made sense for my career because my career was talent acquisition. I was a client relations manager, and it's all about connection. And then this year, I really focused on compassion after losing my mom, especially. And I felt like I deserved, my mom deserved that. I wanted to like miss her, and like I almost felt like she needed that love because sometimes when I was, she was alive, I took her for granted. She lives in Pennsylvania, I lived in New York. She would ask me to come home. I'm like, I can't. The kids have math. Like the silliest things.

So I feel like I'm giving myself compassion, but to my mom through me to say like, I'm sorry I didn't slow down to notice these kinds of things. And I'm sorry because you're right, there's, I'm never going to be poor. I'm going to be able to help myself. I know how to speak English. I know how to make relationships and friends. So yeah, I'm going to be okay. I know how to handle my emotions. Like I'm going to be okay. And having that compassion for myself, it makes the connection with my client deeper, and then I also realized that my clients deserve a truly successful, deep, well-rooted professional working for them, too.

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Jess: Oh, hell yeah. Like this is the things that I said you're not quite seeing how much you've matured as a business owner through the means of becoming and living your most interesting life, becoming your most interesting self. You're adding depth to everything, all of your offers, all of your client relationships, all of your decisions, your pricing. It's thoughtful, it's rooted. I love that word that you use. It's rooted, it's grounded. You're thinking about your own personal growth as a gift to your clients, to your community.

And I think it's a beautiful way to sign off with this message to anyone who's, whether or not you're going through a transitional season or a hard time, or really if you just want 2026 to pop off financially, I want Tina to come to mind for you. I want you to think about, hey, which route do I want to take? If there are a million ways to grow a business, and all of the ways worked.

I love your affirmation of just like, I'm never not going to have money. Like this is always going to work out. I'm going to be able to take care of myself. I'm going to be able to take care of my kids. And then when you feel that in your body, you can go and you can take more risk. You can go, and you can charge higher prices. You can go, and you can try out this offer, and you can try out that offer, and it can be more fun to play with money because there's just plenty of time for you to fail, collect this. Oh, that didn't work. Okay. Like, I'm not going to go under a bridge because I'm going to keep showing up over and over again.

So if you are also looking for a year that you want to be absolutely transformational, but from the inside out, that is the type of woman that we help here. This is the type of woman that we're looking for, someone who doesn't just want to make money by copying someone else. You will never be at the top of your industry by doing this because you'll always only be

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second best. You can't be better at being someone else than that someone else, right?

And so when we say about just Tina, like she's just so Tina, there's no one that will ever be as incredible at the things that you do as you are and leaning into that is no doubt to me why you are having so much fun playing, raising your prices, bringing in the most dreamy clients who love to work with you, who are just like love to have you inside of their homes because it energetically they just trust that you're going to keep showing up for them the way you show up for yourself.

Tina: Absolutely. I love storytelling. I love telling stories. Sometimes so much that I'll lose my place in a story because I'm getting into the other details. So there's this exercise that I do. I don't know if there's like a medical term for it or anything, but I call it, let's remove the name.

Tell a story about yourself, but pretend you're saying it about another woman. And how do you describe that woman if she's living your details? You might actually give her so much more grace, so much more love, and like, you know, she does this, and she had two kids, and she was still working out, and or she was working full time and still making dinner, and she was still baking. And that's amazing stuff. And then remind yourself that was you.

And the other thing I did was I noticed that I would hear people talking about people, and then it would make me think, wow, they're saying these cool things about this person because we were talking about someone we admired. And then it got me thinking too, I wonder what people would say if they, what they admired about me. And it got me back to thinking, like just think about who you want to be, but remove the name. Like, who's someone that you admire? What are all those qualities that they have, and

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try to see how you can take the best qualities and then be your own person.

Jess: Yes. I feel like this past year was all about self-love for you. It was about moving past who you thought you were and defining yourself in ways that you really didn't want to bring into your future and just really saying, oh, okay, you weren't being toxically positive. You were looking at the things about your life that make you proud and leaning into it. And then also focusing on who you were becoming and focusing on that as well. And we can always have access to that no matter where you're at in your journey. You get to celebrate where you're at while working towards who you're becoming, and celebrate both of it at the same time.

And celebration energy is one of the most magnetic, attractive energies for cash flow in a business. And if you are a woman, if you are a female founder, don't forget that you have this power to use your feminine energy to receive, to lean back, and to say like, oh, okay, this is like, I'm just celebrating over here. This is what's going on. I had my highest year, my highest month, my highest day, my highest whatever. Or you're celebrating, hey, I had the hardest season of my life, and you know what? I'm still here, and I'm finding reasons to smile, and I'm moving forward, and I'm continuing to invest in myself, and I'm believing before the evidence. Do you know what, that's way cooler?

It's way more fun to say, I'm going to take my money, and I'm going to double down when everybody else would give up, when everybody else would meet the slightest bit of resistance and say, you know what? It's probably the smart thing and the safe thing to go back to corporate, to sell my soul, and to do the thing that I know is what other people are thinking I should do, but I'm going to bet on me anyway.

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Tina: Yes, their definition of success and their definition of professionalism. I know for me, you guys can probably tell through the podcast, I'm pretty energetic and bubbly. So there were times at work I would be told to tone down my bubblyness, and that sucked. So I'm so glad that I don't have to do that.

Jess: Yeah.

Tina: Thank you, Jessica.

Jess: Thank you for giving yourself this like beautiful life, for providing for yourself, for gifting yourself and future you a lucrative, sexy, fun, free life. This is what it's all about. And thank you for sharing so vulnerably and so unfiltered, the process of what it feels like to think about all of that. And I know you're still kind of, you're just in it, right? It hasn't even been a year since two of the biggest shifts in your life have happened. It has not even been a year. It's been about eight months, and what you've been able to do with your life for your boys, for yourself, for your future self is just it's really remarkable. So congratulations.

Tina: Thank you. My mom would love this. She'd be so happy, too. And I'm telling, she's a big part of this. It's amazing.

Jess: Yes. I love your perspective, and finally, we'll leave people off with you are going all out on this life. Why? Because what don't you want to happen in the next life?

Tina: I will not be living an insect life.

Jess: Tina believes that if you don't live your life, if you don't get the most out of what you were supposed to get on your time here on earth, your punishment is that you will come back as an insect.

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Tina: Yes. So be authentic, say your truth, be different because that's the only way you, that's what makes us different from insects. They don't have creative thoughts and songs and poetry and dance. We do. Go out and create. Be you.

Jess: Amazing. Amazing. Thank you, Tina. We'll see you guys next week.

That's it for today's episode of Fun Money. But if your brain is buzzing and you want more, come hang out with me over on Instagram, @JessMcKinleyUyeno or visit us at FunMoneyPod.com because that's where the real magic happens. Until next time, stay bold, stay interesting, and for the love of God, go do something fun with your money!